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This unaudited short version of the annual report is not a complete annual report. It is a translation of select segments of the original German annual and the pillar 3 report for information purposes only.

In the event of variances, the German version shall take precedence over the English translation. You can find the full German annual and pillar 3 report at www.akb.ch for additional information.

# At a glance

in CHF million	2018	2019	Change in %
Income statement			
Operating income	391.0	396.0	1.3
Operating expenses	-197.9	-203.6	2.9
Operating result	177.7	182.3	2.6
Profit	144.2	147.5	2.3
Appropriation of profit			
Allocation to statutory retained earnings reserve	45.2	48.5	7.3
Allocation to voluntary retained earnings reserves	39.0	33.0	-15.4
Distribution to the canton	60.0	66.0	10.0
in CHF million	31.12.2018	31.12.2019	Change in %
Balance sheet			
Total assets	28 351.4	30 242.8	6.7
Loans to customers	22 795.8	23 366.5	2.5
Funds due to customers (inclusive cash bonds)	18 254.7	18 800.7	3.0
Net equity before distribution of net profit	2 352.4	2 467.1	4.9
Customer volumes			
Customer assets 1)	25 359.0	28 649.3	13.0
Net new money	1 771.5	1 469.0	-17.1
Business volume <sup>2)</sup>	51 117.8	54 721.7	7.1
Key figures in %			strategic targets
Return on equity (ROE) 3)	8.0	7.8	7-8
Total capital ratio excl. voluntary retained earnings reserves, incl. national countercyclical buffer 4)	16.1	16.4	15.8-16.2
Total capital ratio incl. voluntary retained earnings reserves,			
incl. national countercyclical buffer	16.4	16.9	
National countercyclical buffer ratio	1.0	1.0	
Total capital ratio according to pillar 3 5)	17.4	17.9	
Leverage ratio <sup>6)</sup>	7.9	7.7	
Cost-income ratio	50.6	51.4	50-55
Personnel 7)	Jobs	Jobs	
FTE (full-time equivalent)	707.9	707.8	-0.0
of which apprentices/trainees	39.5	42.6	7.8
Rating			
Standard & Poor's	AA	AA	

 $<sup>^{\</sup>scriptsize\textrm{D}}$  Basis: deposits and assets under management (exclusive corporate assets).

<sup>&</sup>lt;sup>2)</sup> Basis: customer assets, corporate assets and loans to customers.

 $<sup>^{\</sup>rm 3)}$  Calculation return on equity: Operating result / average net equity.

 $<sup>^{</sup>m 4)}$  Eligible capital to risk-weighted assets ratio according to Art. 42 para. 2 CAO.

<sup>&</sup>lt;sup>5)</sup> See pillar 3 report at akb.ch/geschaeftsberichte.

<sup>6)</sup> Ratio of core capital (Tier 1) to total engagement for the leverage ratio (assets, derivate engagements, securities financing transactions engagements and other off-balance-sheet positions).

<sup>7)</sup> FTE (full-time equivalent) is shown as part-time adjusted, apprentices, trainees and employees in the trainee pool are counted as 50%.

# **Business performance**

Aargauische Kantonalbank (AKB) once again unveiled a good operating profit for 2019 and achieved its second highest ever profit for the year of CHF 147.5 million. Another highlight was the growth in earnings from commission business and services, which increased by CHF 5.3 million or 8.1 per cent to CHF 70.8 million in the reporting year. Business volumes went up by CHF 3.6 billion to CHF 54.7 billion, with 2/3 of the growth coming from the securities trading with customers. The Board of Directors has proposed in consultation with the Executive Council a profit distribution to the canton of Aargau of CHF 66.0 million, which is a year-on-year increase of 10 per cent.

### **Growth in quality of loans to customers**

Loan volumes to customers rose by CHF 0.6 billion or 2.5 per cent. With a total volume of CHF 23.4 billion of customer loans, AKB made a sustainable contribution to the economy in its business area.

Mortgage loans - the most important area of lending with a 72.9% share of total assets - posted a net gain of CHF 0.4 billion or 2.0 per cent to a total of CHF 22.1 billion. With this growth, AKB has further consolidated its leading position in mortgage lending to individuals in its market area.

The entire loan portfolio had a coverage ratio of around 179 per cent as at the end of 2019, reflecting risk-conscious growth in loan positions. Thanks to its comprehensive risk management, AKB was once again able to reduce risk by reversing loan impairments in the net amount of CHF 8.0 million.

### High degree of confidence in AKB

Amounts due in respect of customer deposits increased by the net amount of CHF 0.6 billion or 3.0 per cent to CHF 18.8 billion during the reporting year. As a result, its share of total assets as at the end of 2019 was 62.1 per cent. AKB considers the high net new money of CHF 1.5 billion to be a strong vote of confidence in the quality of its services and consultancy.

### **Growth in business volumes**

At CHF 30.2 billion, total assets broke through the CHF 30 billion mark for the first time at the end of 2019. This was an increase of CHF 1.9 billion or 6.7 per cent. Business volume, which consists of customer assets (custody account assets and deposits) and loans to customers, increased by CHF 3.6 billion or 7.1 per cent during the reporting year and reached a new record high of CHF 54.7 billion.

# Operating income exceeds previous year's all-time high

Earnings at AKB continued to grow, with operating income touching a new high of CHF 396.0 million.

Interest operations contributed 74.1 per cent to the record high operating income, making it a key earnings pillar.

At CHF 293.4 million, net income from interest operations was unchanged on the previous year despite continued high pressure on margins. With a net release surplus of CHF 8.0 million, changes in value adjustments for default risks and losses from interest operations was only CHF 0.6 million below the previous year's figure.

# 23.4 bn

### Customer loans



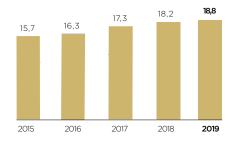
# 18.8 bn

### **Customer funds**

in CHF bn

■ Mortgage loans

■ Miscellaneous loans



By systematically exploiting any interest rate differentials between major international currencies and the Swiss franc, Treasury continued to make a significant contribution to interest operations once again.

## Strong commission business and stable trading activities at high level

Client advisors were able to systematically expand their operations in the securities and investment business. Earnings from the commission business and services rose once again to an impressive CHF 70.8 million, an increase of CHF 5.3 million (+8.1 per cent). The main driver in the securities and investment business was higher income from the AKB funds, which had been performing well.

Earnings from the trading activities rose by CHF 0.3 million or 1.4 per cent to CHF 24.1 million. Specifically currencies, foreign notes and coins and precious metals trading improved by CHF 1.2 million, pulling this income item up above the previous year's level. Net trading income remained consistently high.

Other results from ordinary activities contracted by 0.5 million to CHF 7.7 million (-6.6 per cent). This fall was mainly due to lower income from participations.

## Investment in digitalisation and physical branch network

At AKB, every customer is "in the right place". To ensure that this continues to be the case, AKB invested CHF 7 million in the physical branch network and CHF 8 million in digitalisation.

Driven by the high level of investment mentioned above, operating expenses rose by 2.9 per cent to CHF 203.6 million. Personnel expenses increased by 3.2 per cent to CHF 118.3 million, partly on account of the recruitment of highly qualified specialists. General and administrative expenses rose by

CHF 2.1 million to CHF 85.3 million. At CHF 37.1 million, the largest item was IT expenditure - another consequence of investing in the future of the banking world and its digitalisation.

The payment of the state guarantee to the canton of Aargau is also an operating expense. This levy is governed under § 5 (2) of the Aargauische Kantonalbank Act. It amounts to 1.0 per cent of the required capital according to the banking and stock exchange regulations, which for the reporting year resulted in a payment of CHF 11.9 million (previous year: CHF 11.5 million).

#### **Cost-income ratio**

The cost-income ratio was 51.4 per cent and therefore still well below the maximum of 55 per cent set in the long-term ownership strategy.

### **Operating result higher**

The value adjustments on participations and depreciation and amortisation of tangible fixed assets stood at CHF 11.3 million, which is on par with the previous year. Some provisions for litigation risks were released, producing a net release of CHF 1.2 million in changes to provisions and other value adjustments, and losses. In the previous year, a net addition of CHF 4.1 million was made to provisions.

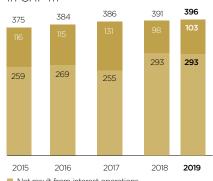
Operating result, which is the profit from operating activities, was an impressive CHF 182.3 million, an increase of CHF 4.6 million or 2.6 per cent on the figure for the comparable period. The increase was due to the continuing high net releases of loan impairments, growth in commission business and a net release of provisions.

Return on equity calculated on the basis of the operating result was 7.8 per cent (previous year: 8.0 per cent), which is within the strategic range of 7.0-8.0 per cent.

# 396

### Operating income

in CHF m



Net result from interest operations

In the previous year, the third and final earn-out payment of CHF 6.3 million from the sale of the participation in Swisscanto Holding Ltd. to Zürcher Kantonalbank in 2015 was booked under extraordinary income. This was the reason for the sharp fall of CHF 5.9 million in the current year.

### Second highest profit for the year in AKB's history

To further increase risk-bearing own funds, the amount of CHF 27.1 million (previous year: CHF 31.8 million) was transferred from the income statement to the reserves for general banking risks. The tax expenses of CHF 8.1 million included CHF 7.1 million (previous year: CHF 6.4 million) of income taxes in favour of the local communities of AKB in the canton of Aargau. These taxes are attributable to the profit distribution to the canton of Aargau.

AKB reported a profit for the year of CHF 147.5 million, an increase of CHF 3.3 million or 2.3 per cent on the previous year (CHF 144.2 million). This was the second highest profit for the year in AKB's history, stretching back over 100 years.

The company's profit before a change in the reserves for general banking risks was CHF 174.6 million compared with CHF 176.0 million in the previous year, which is only CHF 1.4 million or 0.8 per cent less.

## **Appropriation of profit - AKB continues** strengthening its capital base

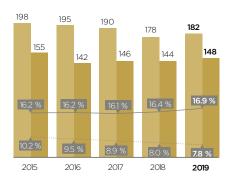
The Board of Directors proposed in consultation with the Executive Council a profit distribution to the canton of Aargau of CHF 66.0 million and an allocation to the statutory retained earnings reserve of CHF 48.5 million as well as an allocation to the voluntary retained earnings reserves of CHF 33.0 million. The voluntary retained earnings reserves are to be definitively and proactively formed in view of the increasing requirements of the regulator and the own funds requirements in connection with Basel III. This will enable AKB to further expand its very solid equity capitalisation and ensure that it can continue its operating activities successfully as usual even under more acute conditions in the future.

The additional capital is built up by allocating it to a voluntary retained earnings reserve. These reserves will be increased over the coming years and transparently reported every year. AKB thus safeguards its earning power in the long term and acts proactively and from a strong starting position.

Along with the allocation to reserves for general banking risks of CHF 27.1 million, equity increased by CHF 108.6 million, resulting in an increase in the total capital ratio from 16.4 to 16.9 per cent. Excluding the voluntary retained earnings reserves, the total capital ratio was 16.4 % (previous year: 16.1 per cent).

### Operating result, profit for the year, total capital ratio and return on equity (ROE)

in CHF m



- Operating result
- Profit for the year
- Total capital ratio (incl. capital buffer)
- ··· Return on equity (ROE)

# Balance sheet before appropriation of profit

in CHF 1000	31.12.2018	31.12.2019	Change in %
Assets			
Liquid assets	3 357 901	4 360 146	29.8
Amounts due from banks	434 907	571 725	31.5
Amounts due from customers	1 181 143	1 313 489	11.2
Mortgage loans	21 614 634	22 053 016	2.0
Trading portfolio assets	91 351	113 361	24.1
Positive replacement values of derivative financial instruments	83 707	107 192	28.1
Financial investments	1 456 144	1 605 036	10.2
Accrued income and prepaid expenses	21 334	22 424	5.1
Participations	15 705	15 705	_
Tangible fixed assets	61 544	59 327	-3.6
Other assets	33 046	21 344	-35.4
Total assets	28 351 416	30 242 765	6.7
Total subordinated claims	9 377	5 326	-43.2
of which subject to mandatory conversion and / or debt			
waiver	<u>-</u>	-	n. a.
Liabilities			
Amounts due to banks	2 767 078	3 434 925	24.1
Liabilities from securities financing transactions	_	200 000	n. a.
Amounts due in respect of customer deposits	18 221 406	18 774 209	3.0
Negative replacement values of derivative financial instruments	99 153	138 910	40.1
Liabilities from other financial instruments at fair value	83 112	107 053	28.8
Cash bonds	33 324	26 486	-20.5
Bond issues and central mortgage institution loans	4 664 763	4 936 533	5.8
Accrued expenses and deferred income	81 917	88 337	7.8
Other liabilities	9 721	41 748	329.5
Provisions	38 498	27 506	-28.6
Reserves for general banking risks	1 302 400	1 329 500	2.1
Bank's capital	200 000	200 000	
Statutory retained earnings reserve	705 580	750 780	6.4
Voluntary retained earnings reserves		39 000	n. a.
Profit carried forward	268	264	-1.5
Profit	144 196	147 514	2.3
Total liabilities	28 351 416	30 242 765	6.7
Total subordinated liabilities			n. a.
			II. a.
of which subject to mandatory conversion and / or debt waiver	_	_	n. a.
wuivei			11. d.
Off-balance-sheet transactions			
Contingent liabilities	263 386	268 280	1.9
Irrevocable commitments	974 848	828 694	-15.0
Obligations to pay up shares and make further contributions	48 458	48 458	
Credit commitments	-	_	n. a.

# **Income statement**

in CHF 1000	2018	2019	Change in %
Result from interest operations			
Interest and discount income	284 117	275 021	-3.2
Interest and dividend income from financial investments	8 032	7 552	-6.0
Interest expense	-7 272	2 829	-138.9
Gross result from interest operations	284 877	285 402	0.2
Changes in value adjustments for default risks and losses from			-
interest operations	8 561	7 989	-6.7
Subtotal net result from interest operations	293 438	293 391	-0.0
Result from commission business and services			
Commission income from securities trading and investment			
activities	49 420	53 858	9.0
Commission income from lending activities	3 997	3 941	-1.4
Commission income from other services	17 125	17 461	2.0
Commission expense	-5 069	-4 481	-11.6
Subtotal result from commission business and services	65 473	70 779	8.1
Result from trading activities and the fair value option	23 805	24 129	1.4
Other result from ordinary activities			
Result from the disposal of financial investments	1 189	1 520	27.8
Income from participations	4 521	2 834	-37.3
Result from real estate	2 223	2 312	4.0
Other ordinary income	808	1 045	29.3
Other ordinary expenses	-488	-1	-99.8
Subtotal other result from ordinary activities	8 253	7 710	-6.6
Operating income	390 969	396 009	1.3
Operating expenses Personnel expenses	-114 663	-118 333	3.2
General and administrative expenses	-83 240	-85 302	2.5
of which compensation for the state guarantee	-11 531 107 007	-11 853	2.8
Subtotal operating expenses	-197 903	-203 635	2.9
Value adjustments on participations and depreciation and amorti-			
sation of tangible fixed assets and intangible assets	-11 227	-11 303	0.7
Changes to provisions and other value adjustments, and losses	-4 124	1 245	-130.2
Operating result	177 715	182 316	2.6
Extraordinary income	6 294	431	-93.2
Extraordinary expenses		-	n. a.
Changes in reserves for general banking risks	-31 800	-27 100	-14.8
Taxes	-8 013	-8 133	1.5
Profit	144 196	147 514	2.3

# Appropriation of profit

in CHF 1000	2018	2019	Change in %	
Appropriation of profit				
Profit	144 196	147 514	2.3	
Profit carried forward	268	264	-1.5	
Distributable profit	144 464	147 778	2.3	
Allocation to statutory retained earnings reserve	45 200	48 500	7.3	
Allocation to voluntary retained earnings reserves	39 000	33 000	-15.4	
Distribution to the canton	60 000	66 000	10.0	
Profit carried forward	264	278	5.3	

# Risk management

In connection with its business model and its strategic orientation, AKB is largely exposed to credit risks, market risks, liquidity risks, operational risks (including IT risks) as well as compliance risks. For AKB, risk management is a process in which all relevant risks with a potential negative impact on the Bank are systematically identified, analysed, assessed, managed and monitored. This process is supported by appropriate organisational structures as well as methods, tools, and guidelines.

#### I. Risk governance structure

The Bank's risk governance is based on the concept of the Three Lines of Defence.

Ultimate responsibility for risk management rests with the Board of Directors. It is responsible for the regulation, establishment and monitoring of effective risk management and overall risk management. To this end, it establishes the framework for institution-wide risk management.

The Audit and Risk Committee of the Board of Directors assists the Board of Directors in assessing and monitoring the functionality and appropriateness of internal control and/or the internal control system, bank-wide risk management and compliance.

The Executive Management is required to implement the operational business in accordance with the framework concept for bank-wide risk management. It must specify, set up and implement appropriate processes for identifying, assessing, managing and monitoring the risks taken by the Bank.

The overall company's risk management builds on three independent lines of defence below corporate governance:

### 1. Line of defence of risk responsibility, risk assumption and management:

The specific risk assumption is delegated by the Executive Management to the operational units by means of guidelines and instructions subject to clearly defined specifications and risk limits. In some significant types of risk, risk assumption is also delegated to defined internal committees. As Risk Officers, these operational bodies or committees are responsible for the assessment, management, control and handling of risks.

### 2. Line of defence of risk monitoring and control:

The independent Risk/CRO sector, under the direction of the Chief Risk Officer (CRO), is responsible for the comprehensive and systematic monitoring and reporting of both individual and aggregated exposures to all material types of risk. The Risk/CRO sector is part of the Finance & Risk division and has direct access to the operational management, the Audit and Risk Committee and the Board of Directors. The Risk/CRO sector encompasses the functions of risk control and IT security and, together with the Compliance department, forms the Bank's "second line of defence".

The Risk/CRO sector issues various specific reports on the risk exposures and development of the risk situation for each major type of risk. In addition, it prepares a quarterly comprehensive and consolidated risk report covering all material risk categories for the attention of the Executive Management, the Audit and Risk Committee and the Board of Directors. In addition, the CRO immediately triggers the defined escalation and emergency procedures for significant risk-relevant developments.

In any case, this includes violations of prescribed risk tolerances, risk limits and/or thresholds.

### 3. Line of defence of independent "assurance":

The independent internal auditing department, which is independent of the Executive Management, assists the Board of Directors in the performance of its senior management function. In this role, it assesses the Bank's risk management, control and governance processes.

### II. Framework for bank-wide risk management

The Bank has a framework for bankwide risk management specified by the Board of Directors. This consists of the internal regulations on risk policy, the risk tolerance guidelines and the risk limits as well as the specific internal regulations and guidelines issued for the main types of risk.

The risk policy is limited to the definition of principles for the individual risk types, the delegation of authority, methodological and organisational standards as well as reporting and financial reporting.

The main risk types are limited by the Board of Directors by way of the risk tolerance guidelines. Based on the risk profile and risk-bearing capacity of the Bank, these limits define the risk tolerance of the Bank as a whole and the main types of risk to be complied with. The risk tolerance guidelines are reviewed annually and are continuously monitored. The defined risk tolerances are set up so that even in the case of a cumulative exhaustion they do not compromise the continued existence of the bank.

The specific implementation rules regarding the tasks, competencies and responsibilities as well as the principles of identification and evaluation, limitation and control, monitoring and reporting are ultimately contained in the specific internal regulations on the main types of risk. The annual reassessment of the risk policy as well as the final assessment and approval of the systematic analysis took place for the last time at the meeting of the Board of Directors on 31 October 2019.

In addition, the Board of Directors approved the "Risk Tolerance of the Board of Directors" at its meeting on 5 December 2019 and the Executive Management agreed the "Risk Limits of the Executive Management", at its meeting on 20 November 2019. The updated "Risk Appetite Framework", consisting of risk tolerance and risk limits, came into effect on 1 January 2020.

### A. Credit risks

An integral part of the framework for bank-wide risk management are the credit regulations, which establish the regulatory framework for all banking transactions that generate credit risks for the Bank. At the implementation level, the credit regulations are supplemented by credit guidelines as well as by directives and process descriptions. The credit guidelines, depending on the current risk assessment of the market and economic environments, specify the regulatory principles and guidelines in lending.

The credit risks are restricted by limits, quality requirements (e.g. minimum rating), fixed cover margins (reductions on eligible collateral) and guidelines for risk diversification. When granting loans and other exposures with default risks, creditworthiness and solvency are assessed using uniform criteria. There is a multi-level, risk-based allocation of responsibilities, which regulates both ordinary credit competencies and special and tolerance competencies.

The units responsible for acquiring and servicing customers are completely separate from the loan processing and credit administration.

The credit risk monitoring at the portfolio level is carried out by the Risk/ CRO sector, which is independent of the sales organisation and monitors the development of the credit portfolio in various ways. Appropriate methods and models are used to assess credit risks periodically and/or on an ad hoc basis.

The objective of credit monitoring at the portfolio level is to identify at an early stage existing and/or potential credit risks due to concentrations, interdependencies or influences of significant market developments and to assess and demonstrate their impact on the risk tolerance, risk limits and/or thresholds of the Bank as a whole.

Monthly reports are sent to the senior credit approval department regarding the development of the credit portfolio. The Executive Management, the Audit and Risk Committee and the Board of Directors are each informed about the specific credit risk analyses. In addition, the risk assessment of the entire loan portfolio is reported in detail quarterly.

To measure and manage default risk, the Bank classifies its loans according to a rating system. The system is used to ensure the uniform assessment of

default risks and to determine the expected losses which the Bank will incur in lending. This component is used for the risk-based definition of credit conditions and thereby directly influences the conclusion of credit transactions.

Methods used to identify default risks and to determine impairment requirements: Besides a comprehensive rating system, credit monitoring is based on defined early warning indicators (maturing resubmissions, overruns, interest arrears, impairments, etc.), which point to a deterioration in credit quality as early as possible and ensure the timely introduction of corrective measures.

The Bank attaches great importance to the consistent management of problem exposures and loss positions. The Special Financing sector monitors in particular the "watch list" positions and provides support for positions that are impaired or non-performing, either on its own or together with the client partner of the sales organisation. The sector is also responsible for the management and the rapid re-sale of properties foreclosed on by the Bank.

Receivables for which the Bank considers it unlikely that the borrower will be able to fully comply with its future obligations are considered at risk. Client commitments are classified as at risk at the latest when the contractual payments (principal, interest and/ or commission) are 90 days or more overdue and when there is evidence that the borrower (taking account of coverage income) cannot comply at all or in full with its future obligations.

Loans at risk are valued individually and the impairment is covered by specific valuation allowances. The impairment is the difference between the receivable's carrying amount and the estimated recoverable amount, taking into account the counterparty risk and the net proceeds from the sale of any collateral. In determining the net proceeds of collateral, all holding costs such as interest, maintenance and sales costs, etc. up until the estimated time of sale, as well as any applicable taxes and fees, are deducted.

As it uses a well-developed range of tools for the early detection of receivables at risk, AKB does not create additional impairments to cover existing latent default risks in the client portfolio on the date of valuation. However, it estimates future unexpected losses at overall portfolio level. This serves as the basis for the calculation of capital allocation to the reserves for general banking risks in the lending business in accordance with the concept of "risk provisioning".

The concept of "risk provisioning" is used for risk prevention and anticipation of future unexpected losses from the trade receivables. Depending on the provision situation, the aim of "risk provisioning" is to create additional, voluntary reserves for future loan defaults or to use these reserves to cover losses in the case of special events.

The calculation is based on an internal stress scenario, which assumes a severe general economic recession. The allocation to the account "Risk provisioning" accounted for separately under the balance sheet heading "reserves for general banking risks" is performed according to the "high water-mark method", i.e. an allocation is performed only if the CVaR (Credit Value at Risk) calculated in the stress scenario is greater than the

amount of risk provisions. The addition or release is made via the income statement item "Changes in reserves for general banking risks". There was no allocation to risk provisions during the reporting year. The holdings at the end of the year amounted to CHF 222 million as before. The details are shown in the table 1.15 in the information on the balance sheet.

The aim of the scenarios is to show the effects of a real estate price collapse or a macroeconomic recession on the loan portfolio.

In capital planning, the effects of the losses based on the stress scenarios on the capital situation are shown. The results show that when entering a series of very high credit losses which affect the entire banking industry equally, the Bank itself would still have an intact equity ceiling, so the ordinary course of business could be guaranteed in compliance with the capital adequacy requirements.

### 1. Client loans

The core business of AKB is the granting of mortgages and other mortgage-backed loans. To determine the maximum amount of property financing, the following factors are decisive: collateral values internally defined by the Bank for each property type and the financial viability of the borrower and the observance of amortisation principles. The criteria to be applied in each case are set out in the credit guidelines and also take into account the assessment of the property market.

For loans with securities as collateral, the credit guidelines contain guidelines on the assets accepted as collateral and their collateral values. The guidelines are further restricted using risk-based criteria by currency, issuer domicile, stock exchange, tradability and diversification and are reviewed periodically.

Alongside the mortgage business and loans secured against securities for private clients, the Bank's operations include commercial lending, primarily to companies based in the market territory.

#### Valuation of collateral:

To value property, AKB employs experts to support client advisors and the approval entities in technical matters, decisions and judgements. The guidelines for valuing all kinds of property are subject to binding regulations. A client advisor can determine "standard transactions" under their own authority using a set of estimation tools. Properties which do not meet the defined parameters for standard transactions are assessed exclusively by real estate experts. The real estate experts are based in a central unit independent from the front office. For the great majority of standard transactions, either a hedonic model for owner-occupied homes and single-family homes, or a capitalisation rate model for simple residential and commercial buildings is used. Both estimation tools are integrated into the lending process, which guarantee an efficient and consistent evaluation. In the case of poor creditworthiness an additional liquidation value is calculated.

The value of securities collateral is monitored daily. If the collateral values fall below the loan exposure amount, the outstanding amount needs to be reduced or additional collateral put up. In exceptional market conditions or in the case of increasing cover deficit, the collateral is realised and the loan closed out.

For commercial loans, the relevant evaluation criteria are mainly future

earnings outlook, market position, the assessment by management and financial ability to repay the loan on schedule. Unsecured major exposures are restricted by limits at individual and total exposure level. Additionally, guidelines and benchmarks exist at the overall portfolio level.

### 2. Credit risks from trading

Responsibilities and technical tasks related to credit risks from trading, including the internal standards for the application of risk mitigation techniques, are set out in the loan regulations, in the credit guidelines and at the instruction level. The counterparty risks in the interbank business as well as in positions towards central counterparties are limited by a limit system. Limits must be approved by the competent approval entities at the request of the operational units in the trading department in accordance with the allocation of authority. The approval entities are completely separate from the units making the request. The adequacy of the limits is checked at least once per year or if particular events occur. To reduce wrong-way risks, care is taken to ensure appropriate diversification.

Compliance with limits is monitored daily by the Risk/CRO sector and is reported on a monthly basis. Furthermore, each quarter the Audit and Risk Committee and the Board of Directors are informed about limit compliance, risk assessment and particular findings.

AKB conducts interbank business primarily for liquidity management and handling of client orders (international payments). This involves short-term money market deposits and transfers from domestic and foreign banks.

### 3. Country risk

Country risks are limited by the Board of Directors through predetermined thresholds based on rating category. Within these thresholds, the competent credit committee places additional limits in the form of individual limits per country. The Risk/CRO sector monitors compliance with country limits.

Exposures in risk countries are assessed at least twice a year for traceability and impairments made if necessary.

#### **B.** Market risk

Market risks describe the risk of losses which arise due to changes in market prices (stocks, exchange rates, interest, commodities and property) and factors influenced by market price (e.g. volatilities and correlations). We differentiate between three sub-risk categories:

- · Market risk in the trading book
- Interest rate risk
- · Other market risks

### 1. Market risk in the trading book

Financial instruments that are held for the Bank's own account for resale in order to exploit short-term price and interest rate fluctuations are assigned to the trading book and measured on a fair value basis using daily market prices. These positions are actively managed within the defined risk tolerance and risk limits exclusively by the trading desks "Forex", "Equity" and "Interest". The Bank also acts as an issuer of certificates. The underlying assets or securities of the certificates are held in the trading portfolio as a hedged item.

The concrete tasks, competencies and responsibilities as well as the principles of identification and evaluation, limitation and control, monitoring and reporting of the Bank's trading activi-

ties are regulated in the internal trading regulations. Entering into risks from proprietary trading is specified in detail in and regulated by the internal trading guidelines and dealer-specific instructions. With the exception of self-issued certificates, AKB does not engage in any market-making activities.

Derivative financial instruments may be used in currency, interest and securities trading for the Bank's own or a third-party account. Both standardised and OTC instruments are used.

Risk is limited by Value at Risk limits (VaR), position and daily loss limits.

The risk tolerance for the entire trading book (currency, securities and interest) is determined as VaR limits by the Board of Directors and its adequacy is verified at least annually. At Executive Management level, the risk tolerance is allocated to the individual trading desks "Currency", "Securities" and "Interest" as VaR risk limits. Daily monitoring of the VaR limit is carried out by the Risk/ CRO sector, which is an independent unit of the trading department. Daily reports on the utilisation of the VaR limit are sent to the competent department manager and managers of each trading desk, on a monthly basis to the Executive Management and on a quarterly basis to the Audit and Risk Committee and the Board of Directors.

For the monitoring and reporting of market risks in the trading book, the Risk/CRO sector has a dedicated IT system that derives the trading book positions directly from the core banking system, evaluates them independently and calculates the limit utilisation.

The position and daily loss limits are allocated by the relevant department managers per trading desk or per trader and monitored by the respective manager of the corresponding trading desk. The position limits restrict the exposure for each dealer and are designed to protect the Bank from excessive exposure. The daily loss limits are intended to restrict short-term losses due to large market fluctuations and prevent the Bank from exceeding its risk tolerance and/or VaR risk limits through an accumulation of realised and unrealised losses.

#### 2. Interest rate risk

It is the aim of interest rate risk management to reduce any margin pressure from changes in market prices and client behaviour, where possible, strengthen the solvency of the Bank and thus safeguard the stability of the equity through optimal asset and liability management. Asset and liability management is based on the internal regulations for liquidity and asset and liability management. The regulations define principles, responsibilities and competencies.

The "Liquidity & ALM Board" (LAB) is the strategic decision-making committee for monitoring and managing interest rate risks, within the framework of the competencies and limits set by the Board of Directors. The LAB meets monthly and delegates certain well-defined tasks, competencies and responsibilities to the "Liquidity & ALM Committee" (LAC). The LAB comprises the members of the Executive Management and the advisory members of the LAC. The operational unit "Treasury" implements the strategic decisions of the LAB. Risk/CRO conducts the supervision and monitoring of the implementation of strategic decisions by the LAB and its compliance with the limits, independently from the operational units. It is also responsible for the monthly risk reporting to the LAC and LAB and quarterly reporting to

the Audit and Risk Committee and the Board of Directors.

The management of interest rate risks is based on the present value method and focuses on limiting the negative impact in the net present value of equity and the income effect.

To calculate the present value of equity, fixed interest rate products are divided according to their maturity and variable interest rate products are replicated on the basis of their remaining lifetime. Replication is based on the need to reproduce, as accurately as possible, changes in client interest rates using changes in market interest rates, i.e. to achieve an optimum ratio between risk (interest rate risk) and income (margin). The optimum ratio is calculated with the aid of the efficient frontier method, which originates from portfolio theory. The entire equity complex is treated as non-interest sensitive and is not replicated. Replication is reviewed annually for its effectiveness.

Interest rate risks are monitored on the basis of static (sensitivity, market value of equity and VaR) and dynamic calculations (simulations of possible market scenarios). The Bank manages the interest rate risks through on-balance sheet measures. Hedging is conducted depending on the assessment of interest rate risk.

Interest rate risks are limited by the risk tolerance specified by the Board of Directors by limiting the maximum present value loss in the equity. At Executive Management level, a further limit is applied by means of VaR limits. Simulations are carried out periodically to determine future trends in the Bank's earnings from interest operations. Both the value effect and income effect are measured here.

The market value of equity is stressed monthly by means of six different changes in the yield curve. The LAB is informed monthly of the scenarios used and the resulting changes in value.

Future potential changes in the interest balance (income effect) are stressed at regular intervals using various scenarios. These include both different changes in the yield curve and client behaviour, which can, depending on the interest rate environment, lead to massive shifts in capital. The interest balance calculated is based on a dynamic change in interest-bearing positions and the market environment. The results are discussed in the LAB and brought to the attention of the Audit and Risk Committee as part of the quarterly reporting.

For the monitoring and reporting of interest rate risks as well as for the calculation of key figures and the implementation of stress scenarios, the Risk/ CRO sector has a dedicated IT system that derives the balance sheet data directly from the core banking system.

Business policy on the use of derivative financial instruments:

The instruments used for balance sheet management serve mainly to hedge interest rate and foreign currency risks in the banking book. Interest rate swaps and cross-currency swaps are also primarily used. Credit derivatives are not used.

Micro-hedges are predominantly used for hedging. Selected and clearly identified, interest rate-sensitive client receivables or liabilities are hedged (either individually or grouped together) over

the entire remaining period as underlying assets here. Macro-hedges are also occasionally used alongside to hedge sensitivity in a specific maturity bracket.

The objectives and strategies of hedges between the hedging instrument and the hedged item are documented in each case upon conclusion of the derivative hedging transactions.

The effectiveness of the hedging relationship is reviewed periodically by the independent Risk/CRO sector. It monitors whether the sensitivity of the hedging transactions exceeds the sensitivity of the allocated underlying assets by more than 20 per cent. The hedging transaction must always reduce the sensitivity of the underlying assets overall.

Hedges where the criteria of effectiveness are no longer met are compared with the non-effective portion of a commercial transaction and the effect from the ineffective portion is booked under income from trading activities. In the reporting year there were no hedges that were not effective or not fully effective.

### 3. Other market risks

A VaR limit is in place to limit other market risks, which consist in particular of position risks from equity securities and from foreign currency positions.

### C. Liquidity risk

The primary objective of liquidity management is to ensure the ongoing solvency of the Bank at all times, particularly during bank-specific and/or market-wide periods of stress.

The principles, responsibilities and competencies for managing liquidity risks are defined in a specific set of internal regulations.

The LAC is responsible for the central management of tactical liquidity. The LAC reports directly to the LAB committee. The LAC meets twice monthly and, among other duties, is responsible for developing and fleshing out strategies for managing liquidity risk and the liquidity reserves.

The central operational unit Treasury implements the tactical decisions of the LAC and safeguards and manages intraday or short-term liquidity. The Risk/CRO sector conducts the supervision and monitoring of the implementation of tactical decisions by the LAC and its compliance with the limits, independently from the operational units.

It is also responsible for daily liquidity reporting to Treasury and monthly risk reporting to the LAC and the LAB. The Audit and Risk Committee and the Board of Directors is updated quarterly on the changes in liquidity risk.

Operational measurement and management of liquidity risks is based on a daily liquidity schedule, which compares the expected cash inflows and outflows in a normal market phase. The liquidity schedule therefore shows the time horizon over which the Bank is still liquid or viable.

Liquidity risks are monitored on the basis of both static and dynamic calculations (including simulations of possible stress scenarios).

Liquidity risks are limited by rules governing the maintenance of liquidity

reserves (e.g. on quality and diversification) and guidelines on the financing structure (e.g. on counterparties, maturity bands and currencies). In addition, the Board of Directors limits liquidity risk by setting the liquidity risk tolerance.

The liquidity risk tolerance defines the minimum time horizon, which must be continually maintained in a given stress scenario. Both institution-specific events and the effects of a global economic crisis are considered as stress scenarios.

In order to promptly detect risks in a liquidity position and potential funding options for the Bank, it has defined appropriate early warning indicators and set out potential emergency procedures with potential response measures. The defined early warning indicators are continuously monitored.

### D. Operational risk

Operational Risk Management (OpRisk) is part of the independent risk control function within the Risk/CRO sector under the supervision of the Chief Risk Officer (CRO). The risk control function is responsible for the design, implementation and maintenance of an effective and efficient operational risk framework and ensures the full and systematic monitoring and reporting of operational risk.

AKB defines operational risks as the risk of losses arising as a result of inadequate or failed internal procedures, people or systems or as a result of external events. Included are all legal risks, including fines from regulators and settlements. Strategic risks and reputational risks as secondary risks have an indirect effect on operational risks. These are

an integral part of the operational risk management.

AKB defines operational risk management as a comprehensive process. The focus is on the risk-oriented protection of persons, services, information and assets of the individual departments as well as the maintenance and restoration of critical business processes in an operational emergency.

The principles, responsibilities and competencies for the management of operational risks and designing the internal control system are defined in a specific set of internal regulations. This also defines an escalation process for results that exceed the expected scope.

The risk tolerance for operational risks is limited by means of suitable early warning indicators, which are further restricted, specified and monitored using appropriate thresholds and limits.

Any violations of the limits will be remedied promptly with targeted measures.

The basis for the management of operational risks is the inventory of inherent operational risks at the level of the Bank as a whole. For the identification and assessment of operational risks, AKB uses numerous instruments (including periodic risk and control assessments [RCA], continuous recording of loss events, approval process for the introduction of new or major adjustments to existing products, services, processes or systems). Within the framework of RCA, for example, the operational risks of each business are assessed on a bottom-up basis on the basis of a defined methodology. The operational risks identified are systematically categorised and prioritised.

Both internal and external operational risk events are recorded, assessed and analysed in order to identify the reasons for their occurrence and to close potential gaps in the internal control system.

Operational risks are reduced by an effective and suitable internal control system. Internal control is designed so that processes run as intended and in compliance with applicable regulations. The starting point for designing the internal control system is a systematic risk analysis. This is the result of a comprehensive and systematic process to assess the overall risks to which the Bank is exposed. By conducting systematic risk analysis, the Board of Directors ensures that all significant risks in the Bank are recorded, limited and monitored. It is also used as a basis for the regular review of the adequacy and effectiveness of the internal controls.

The Bank uses an ICS tool for documenting, monitoring and evaluating the adequacy and effectiveness of the internal monitoring system.

The adequacy and effectiveness of the internal controls are assessed once a year by the department managers and documented in a report. Another essential criterion of the assessment is the up-to-dateness of the internal control system. The assessment is also the basis for defining and carrying out any necessary corrective actions. To reduce risk, specific insurance policies are also used. The entire insurance portfolio of AKB is reviewed annually by an external insurance broker, discussed with the Bank or approved by the Executive Management.

Potential information security risks are managed on the basis of regular threat

assessments. It provides adequate and effective security measures to protect information and infrastructures in terms of confidentiality, integrity, availability and traceability.

For business-critical processes, precautions have been taken in the context of Business Continuity Management (BCM). In this context AKB takes recognised standards into account. The relevant principles, responsibilities and procedures for BCM are defined in a specific set of internal regulations.

The Audit and Risk Committee and the Board of Directors are updated quarterly on changes in early warning indicators, the assessment of the operational risks and changes in the operational risk profile (including the information security risks). Reporting includes the results of significant internal and relevant external operational risk events.

In addition, the CRO produces an annual report for the Board of Directors, the Audit and Risk Committee and the Executive Management on the assessment of the internal monitoring system of the Bank. This report also includes the findings and developments of the risk situation in the areas of operational risk, information security and Business Continuity Management (BCM).

### E. Compliance risk

Compliance risk refers to any legal, reputational and loss risks which may arise from the violation of legal or professional standards or ethical principles. The principles, responsibilities and competencies for the compliance risks are defined in a specific set of internal regulations. Compliance with legal, regulatory, professional or internal regulations is monitored by the independent compliance function within the General Counsel - Legal & Compliance sector.

Compliance activities relate in particular to combating money laundering, preventing insider dealing, complying with banking and stock exchange law, observing product distribution rules, monitoring the risks from cross-border client transactions, avoiding conflicts of interest and ensuring the tax transparency of the client funds deposited with AKB.

Compliance annually reviews the compliance risk inventory, which it uses to draw up a plan of action. Compliance risks identified are managed and limited through the issue of directives, tailored operational systems and processes, employee training and downstream, independent monitoring and controls. The Compliance unit also advises the Executive Management and employees on compliance-related issues.

## Significant events after the reporting date

No significant events occurred after the reporting date that have a significant influence on the financial position and financial performance of the Bank as at 31 December 2019.

# Key prudential metrics (KM1)

		е	d	С	b	a
in CH	= 1000	31.12.2018	31.03.2019	30.06.2019	30.09.2019	31.12.2019
	Eligible capital					
1	Common equity tier 1 (CET1)	2 292 444		2 292 444		2 401 058
2	Tier 1 capital	2 292 444		2 292 444		2 401 058
3	Total capital	2 292 444		2 292 444		2 401 058
	Risk-weighted assets (amounts)					
4	RWA	13 207 556		13 183 417		13 393 901
4a	Minimum capital requirement	1 056 604		1 054 673		1 071 512
	Risk-based capital ratios as a percentage of RWA					
5	Commen equity tier 1 ratio	17.4%		17.4%		17.9%
6	Tier 1 capital ratio	17.4%		17.4%		17.9%
7	Total capital ratio	17.4%		17.4%		17.9%
	Additional CET1 buffer requirements as a percentag of RWA					
	Capital conservation buffer as per the Basel minimum standards					
8	(2.5% from 2019)	1.9%		2.5%		2.5%
	Countercyclical capital buffer (Art. 44a CAO) in accordance with the					
9	Basel minimum standards					
	Additional capital buffer due to international or national system					
10	relevance					
11	Total of bank CET 1 specific buffer requirements	1.9%		2.5%		2.5%
	CET 1 available after meeting the bank's minimum capital					
12	requirements	9.4%		9.4%		9.9%
	Capital target ratios in accordance with Annex 8 of the CAO (in % of risk-weighted assets)					
12a	Capital conservation buffer in accordance with annex 8 of the CAO	4.0%		4.0%		4.0%
12b	Countercyclical buffer in accordance with Art. 44 and 44a of the CAO	1.0%		1.0%		1.0%
	CET 1 target ratio in accordance with annex 8 of the CAO plus the					
12c	countercyclical buffer in accordance with Art. 44 and 44a of the CAO	8.8%		8.8%		8.8%
	T1 target ratio in accordance with annex 8 of the CAO plus the					
12d	countercyclical buffer in accordance with Art. 44 and 44a of the CAO	10.6%		10.6%		10.6%
	Total capital target ratio in accordance with annex 8 of the CAO plus the					
12e	countercyclical buffer in accordance with Art. 44 and 44a of the CAO	13.0%		13.0%		13.0%
	Basel III leverage ratio					
13	Total Basel III leverage ratio exposure measure	29 124 956		29 378 449		31 054 874
14	Basel III leverage ratio (tier 1 capital in % of total exposures)	7.9%		7.8%		7.7%
	Basel III leverage ratio under the fully loaded ECL (expected credit					
14a	loss) accounting model (tier 1 capital in % of total exposures)	7.9%		7.8%		7.7%
	Liquidity coverage ratio					
15	LCR Numerator: total high quality liquid assets	4 269 561	4 396 167	4 606 179	4 904 460	5 696 790
16	LCR Denominator: net cash outflows	3 278 030	3 259 248	3 335 773	3 191 809	3 719 379
17	Liquidity coverage ratio (LCR) %	130.2%	134.9%	138.1%	153.7%	153.2%

